

**Minutes of the Pre-bidding Conference for RfP15/01062:  
*Study on entrepreneurship perception among youth on the left bank of the Nistru River***

**23 July 2015, 11:00**

Le Roi Business Centre, room 305

**Agenda:**

- I. Presentation and description of procedures
- II. Questions and answers

**I. Presentation and description of procedures**

The Pre-bidding conference was opened by Victor DRAGUȚAN, Manager of Business Development Project, SCBM Programme, who welcomed the participants. He made a short presentation of the scope of the project. Further, he went through the submission and procedures requirements and pointed out some of the important aspects like expectations, the selection criteria, rules and regulations to be applied in the process of evaluation.

He underlined that the evaluation process is based on the scoring grid, which is presented in the **Instructions to Proposers** of this Request of Proposals.

**II. Questions and Answers**

**Question 1: What is the object of the study: the legal aspects of entrepreneurship in the region or people's perceptions, more like sociological research?**

**Answer:** The goal of this assignment is to carry out indeed a sociological research to understand how youth in the region perceives entrepreneurship, and what it means to be a young entrepreneur on the left bank of the Nistru river, in order to identify needs and recommendations to improve the situation. Also, it is of our interest to identify to what extent young people are aware of the opportunities out there to enable them to become successful entrepreneurs. The study should be ideally based on scientific research methods, including proper sampling and balanced selection of interviewees and focus group members. The research should also contain gender disaggregated data, and reflect the views of the most vulnerable groups, both rural and urban, etc.

**Question 2: How should the interviews be undertaken?**

**Answer:** The interview methodology should be part of the Technical Proposal of the bidder and will be evaluated against the requirements stipulated by the ToR.

**Question 3: Referring to Innovative Design Thinking Workshop part of point D Key Activities of the Section 3 ToR, is the location for organizing this event important? Should it be in Chisinau or Tiraspol?**

**Answer:** Point c. of the **H. LOCATION OF WORK AND OTHER LOGISTICAL ARRANGEMENTS** of the Section 3 ToR

provides details on the requirements towards the venue, e.g. it shall be 3\*+ facility, preferably on neutral territory, neither Chisinau nor Tiraspol, and, ideally, accessible for people with disabilities. Moreover, when it's about 2-days event it is better to take the participants out of cities in order to ensure better participation and interaction among participants in an informal environment (apart from training hours).

**Question 4: Referring to Innovative Design Thinking Workshop, is it correct to assume that the Contractor will be responsible for undertaking only logistical arrangements and ensuring participation?**

**Answer:** Yes, that is correct. The concept and the trainers will be provided by MiLab, UNDP Moldova's Social Innovation Hub. At the same time, the contractor should budget all the logistic costs related to organization of the trainings, e.g. transportation, accommodation, meals, venue rent etc.

**Question 5: Who should be the participants of the Focus Group meetings, students?**

**Answer:** The participants should be youth aged between 18-35 years old, and also include already successful entrepreneurs.

**Question 6: In case of a consortium, should each partner be responsible for participants' identification and their transportation from Tiraspol and Chisinau to the venue of the events?**

**Answer:** Indeed, each partner should be responsible for definite tasks. That is why it is important to clearly stipulate the distribution of responsibilities between parties in your proposal.